

 John Gault Logistics, LLC
 & John Gault Trucking, LLC

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## WE ARE LOOKING FOR QUALITY OWNER-OPERATORS!!

We are looking to lease on quality owner-operators! We are expanding operations and would like to find two or three owner-ops to help handle the workload.

## WHAT YOU CAN EXPECT FROM US:

- 1) **STEADY WORK:** We will keep you as busy as you will let us.
- 2) **FLEET ONE FUEL CARD PROGRAM:** Get cash price for fuel without having the cash or taking advances.
- 3) **<u>FUEL DISCOUNTS</u>**: We have cost-plus discounts of up to 35 cents off of cash price at TA and Petro locations, and other QPN member truckstops in every state.
- 4) <u>FLAT RATE PERCENTAGE CONTRACT:</u> 86% for Dry Van, 85% for flats, steps, and reefers. You pay Insurance (\$117.00/wk), fuel tax (or get your refund as well), and your Base Plate (\$2,500 in 2017)
- 5) **WEEKLY SETTLEMENTS:** Get your paperwork in on time each Monday, get a check on Friday (excluding holidays) (Direct Deposit Available)
- 6) <u>RUN HOW AND WHERE YOU WANT:</u> We will find you freight where you want to go, and as much as you can run and still log it legal. No forced dispatch, and you may book your own freight if you wish (subject to customer credit)
- 7) **DISCOUNT SHOP SERVICES:** Full-Service Shop, equipped for Truck & Trailer Repair, Leased O/O Rate is \$35/hr & 2% on parts! See the service tab on the website!

## WHAT WE EXPECT FROM YOU:

## MINIMUM REQUIREMENTS TO BE CONSIDERED:

- 1) You own your truck, and trailer. We can refer you to a few leasing options if needed.
- 2) Your equipment age doesn't matter, however it must be presentable and in excellent condition and repair. With CSA we cannot lease on equipment that is not in good repair. We **ENCOURAGE** 1999 Model Year or older due to the ELD rule.
- 3) You have a relatively clean MVR. No Accidents in the last 2 years.
- 4) 5 years of OTR experience, at least 1 year of owning your own equipment. Many o/o's either fail their first time, or cut maintenance corners to survive, we want you to be established and know your business.

5) Pass DOT Physical and drug screen requirements. No exceptions.

6) Clearly speak and understand English. We don't care about your race or heritage, we just need to be able to

communicate with you effectively.

7) A clear understanding of how you want to run. Our Dispatch team will find you the best paying freight

they can find, you should know if you want to haul it or not.

8) We are here to help, however we have a system that is proven and works. Let it work. If you have been

with 5-10 Carriers in the last 5 years, you may be looking for something that does not exist. We haul as a

company, 50% brokered freight. With the opening of John Gault Logistics, we hope to cut that to 25% We do

our best to eliminate many of the pitfalls, however we can not fix the entire Trucking Industry.

PREFERED QUALIFICATIONS:

1) 3+ years of o/o experience.

2) Own IRP registration and IFTA accounts

3) An organized company, not just a sole proprietor.

4) In the truck Laptop computer, printer, and mobile internet – for dispatch and logbooks.

5) Well-Maintained Pre-2000 Equipment.

The bottom line is, we know our business, and we want to partner with people that know theirs. We will strive each day to help you make the most money you can, the better you do, the better we do. No trucking company is perfect, I can honestly say the guys leased on here today would not even think of leaving. If you are a true owner-op, you take care of your business, expect us to do our job, you will likely be a good fit here. If you want the carrier to do everything for you, you just collect a bigger check, and have your work managed like you are a company driver, then you may not fit well here. If you would like to talk further about our opportunities, please call or email anytime!

Wes Litsey - President

The John Gault Companies

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